

## **Historic, archived document**

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INDEXED

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RETAIL PRICE LIST  
of  
The Coe, Converse  
& Edwards Co.  
*Nurserymen*



On Highway 12, at  
Southern City Limits

Fort Atkinson,

Wisconsin

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## TERMS

**The Prices** in this list are for goods delivered at the purchaser's nearest railroad station all charges prepaid, except by special agreement, and any such agreement must be duly entered on the order.

### **Cash on Delivery.**

**We Pack Carefully** and agree to replace free any stock that fails to reach the customer in good, healthy condition if notified immediately on arrival of such stock. We further agree, should any tree or plant sold by us prove untrue to name, that we will replace same free of charge or return purchase price. It is mutually agreed between the purchaser and ourselves that we are not to be held liable for a greater sum than was originally paid for stock.

**Freedom From Disease.**—Our Nursery is inspected each year and we hold a certificate showing our stock to be free from injurious insect pests, a copy of which accompanies each shipment.

### **Parcel Post, C. O. D.**

Many small orders can be sent direct in this way, if the purchaser so desires. Orders to be sent Parcel Post, C. O. D., must amount to at least \$2.00.

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In comparing our prices with catalog houses and radio advertising, please take into consideration the size of the tree or plant that is offered and also the fact that our trees and plants are sent all transportation charges paid. If given proper care and fail to grow the first season will be replaced free of charge, except Express. These two items are not included in the catalog houses offer.

• 003, CONVERSE & SWANSON CO.  
FORT ATKINSON, WIS.



# *Retail Price List*

of

# The Coe, Converse & Edwards Co.

## NURSERYMEN

Fort Atkinson, Wisconsin

### STRAWBERRIES

**"Do not sell Strawberry Plants for Fall Delivery."**

No gardener or fruit grower plants Strawberries in the fall.

Our Strawberry plants are all freshly dug at time of shipment. Varieties marked (Per) have perfect blossom and will fruit when planted alone. Those marked (Imp) have imperfect flowers and will not fruit when planted alone, but must have some of the perfect flowering sort planted with them—one-third to one-half is about the proportion.

#### Varieties

Per 25	Per 100	Per 250	Per 1000
65c	\$2.00	\$3.50	\$12.00
500 plants at 1000 rate			
Aroma (Per)		Premier (Per)	
Beaver (Per)		Senator Dunlap (Per)	
Dr. Burrell (Per)		Warfield (Imp.)	
Gibson (Per)			

#### New Varieties

Per 25	Per 100	Per 250	Per 1000
\$1.00	\$3.00	\$5.00	\$15.00
Fairflax (Per)	Dorsett (Per)	Blakemore (Per)	

#### Fall Bearing

Per 25	Per 100	Per 250	Per 1000
\$1.00	\$3.00	\$6.00	\$20.00
Mastodon (Per)	Progressive (Per)		Gem (Per)

### RASPBERRIES

Do not sell less than 6 plants of one variety. In the Black and Purple varieties we furnish strong 2-year plants.

Per 12	Per 25	Per 100	Per 1000
\$2.00	\$3.25	\$12.00	\$70.00

#### Tip Varieties

Cumberland (Black)	Columbian (Purple)
Plum Farmer (Black)	

**RASPBERRIES (Continued)—Red or Sucker Varieties**

Plants are either 2-year or strong selected suckers are used.

Per 12	Per 25	Per 100	Per 1000
\$1.75	\$3.00	\$10.00	\$60.00

**Varieties**

Cuthbert (Red)	Latham (Red)
Chief (Red)	St. Regis (Red)

**BLACKBERRIES**

No order accepted for less than six plants of one variety.

Per 12, \$2.50	Per 25, \$4.00	Per 100, \$15.00
Eldorado		Lucretia Dewberry

**CURRENTS****2-yr. No. 1 Plants**

Each, 50c	Dozen, \$4.00	100, \$30.00
Cherry	White Grape	
Fays Prolific	Wilder	
Perfection 75c each; \$7.50 per doz.		

Owing to quarantine regulations, we have discontinued the growing and handling of Black Currants, also, Yellow Flowering Currants.

**GOOSEBERRIES****2-yr. No. 1 Plants**

Each, 50c	Dozen, \$4.00	100, \$30.00
Columbus (\$1.00 each)	Joselyn	
Poorman (\$1.00 each)	Downing	

**GRAPES****2-yr. No. 1 Plants**

Each, 50c	Dozen, \$4.00	100, \$25.00
Alpha (Black)	Concord (Black)	
Agawam (Red)	Delaware (Red)	
Brighton (Red)	Moores Early (Black)	
Beta (Black)	Niagara (White)	
Campbells Early (Black)	Worden (Black)	
Clinton (Black)		

**Special Varieties****2-yr. No. 1 Plants**

Each, 60c	Dozen, \$6.00
Fredonia (Black) extra early	Portland (White) early
Lutie (Red) medium	Sheridan (Black) medium

**ASPARAGUS****2-yr. No. 1 Plants**

Per 25, \$1.00	Per 100, \$3.00	Per 1000, \$15.00
Mary Washington	Palmetto	

**RHUBARB**

Each, 35c	Per 12, \$3.50	Per 100, \$20.00
Victoria	Linnaeus	

**HORSE RADISH**

Dozen, 75c	Per 100, \$5.00
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**STANDARD APPLE TREES**

Plant an apple tree for its blossom, fruit, and shade.

Those varieties marked (a) are of first degree of hardiness and are adapted for northern latitudes where extreme hardiness is the first consideration.

Those marked (b) are recommended for general planting in latitude of central and southern Wisconsin.

Those marked (c) near Lake Michigan and in the protected locations.

	Each	Doz.	100
Select 5-6 ft. -----	\$1.25	\$14.00	\$100.00
No. 1 4-5 ft. -----	1.00	11.00	75.00
No. 1 3-4 ft. -----	.75	8.00	50.00

We recommend the 5 to 6 ft. grade as the most satisfactory to plant and the grade we sell the most of.

The following group make up the safest and best well known varieties for the entire region we cover:

*Duchess (a)	*N. W. Greening (b)
*Delicious (b)	*Salome (b)
*Forest Winter (a)	*Tolman Sweet (b)
*Fameuse or Snow (b)	*Windsor (b)
*Liveland (a)	*Wealthy (a)
*Mc Intosh (b)	*Yellow Transparent (a)

We can usually furnish the following varieties if wanted:

Ben Davis (c)	Northern Spy (c)
Gano (c)	Patten Greening (a)
Grimes Golden (c)	Pewaukee (c)
Golden Russet (c)	Red Astrachan (b)
Jonathan (c)	Wolf River (b)
Longfield (a)	Winesap (c)
Maiden Blush (c)	St. Lawrence

**Special Varieties**

These, with the exception of Malinda and Tetofsky, are comparatively new sorts and we consider them worthy of trial.

Each, \$1.50	3 for \$4.25	Dozen, \$17.00
Anoka	Malinda	
Cortland	Macoun	YELLOW DELICIOUS
Dolga Crab	Red Duchess	
Early McIntosh	Red Delicious	
Haralson	Tetofsky	

NOTE:—For the benefit of the customer, sell those marked with (\*).

## APPLE (Continued)

## Forest Winter

The following is taken from the May issue of The Wisconsin Horticulture:

"Mr. F. B. Sherman of Edgerton, who is a prominent fruit grower, says that his best money maker is the Forest Winter apple. Ten trees of Forest Winter have made more money for him than three times that many McIntosh."

The Forest Winter matures late in the season and is a sweet apple. Some of Mr. Sherman's neighbors think it is better than the Delicious. It is a good keeper and he has no trouble in disposing of all he can produce. It yields very well in his orchard."

## Crab Apples

Each, \$1.25	Dozen, \$14.00
Florence (a)	Sweet Russet (a)
Hyslop (a)	Whitney (a)
Dolga Crab, see special varieties	

## CHERRIES

## First Class 4-6 ft.

Each, \$1.50	Dozen, \$16.00	100, \$120.00
3-4', each, \$1.25	Dozen, 14.00	100, 100.00
Early Richmond	L. Montmorency	
Eng. Morello	Wragg	

Sweet cherries will not succeed in Wisconsin. We can furnish Black Tartarian and Gov. Wood—\$2.00 each.

## CHERRY PLUMS AND HANSEN HYBRIDS

We recommend these for planting in the extreme north and where regular cherries are not successful.

4-6 feet	Each, \$1.50	Dozen, \$16.00
Compass (Cherry)	Opata (Plum)	
Zumbra (Cherry)	Sapa (Plum)	
Nanking Cherry, see Prunus Tomentosa		

## BETTER VARIETIES OF HARDY PLUMS

That will put plum growing on an entirely new basis in the Northwest.

Each, \$1.50	Dozen, \$16.00	100, \$120.00
Burwood	Loring	Superior
Elliott	Monitor	Underwood
Golden Rod	Tonka	Waneta
Hanska	Surprise	De Soto

Nearly all these varieties of hardy plums do not fruit well when single varieties are planted alone. There should be included in every planting one Surprise, Hanska or DeSoto as pollenators for every 3 or 4 trees planted. They can be planted in rows or groups. We think groups are more satisfactory where planting can be done in that way.

## PLUMS (Continued)

## Japanese and European Plums

No. 1—5-6 ft.

Each, \$1.50	Dozen, \$16.00	
Burbank (Jap)	Bradshaw	Yellow Gage
Bavays Green Gage	Lombard	

## PEARS

2-yr. No. 1—5-6 ft.

Each, \$1.50	Dozen, \$16.00	100, \$120.00
*Anjou	Lawrence	
*Bartlett	*Seckel	
*Flemish Beauty	Vermont Beauty	
*Kieffer		

Can furnish Dwarf Trees, 3 to 4 foot size, of varieties that are marked with \* at same price.

## Special Varieties

Each, \$1.75 5 to 6 ft. size

Douglas	Lincoln	Mendel	Patten
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## NUT TREES

The trees we offer have been transplanted one or more times.

Black Walnut	5-6 ft.	\$2.00
Black Walnut	6-8 ft.	2.50
Butternut	5-6 ft.	2.00
Butternut	6-8 ft.	2.50

## SHADE AND ORNAMENTAL TREES

All Nursery Grown and No. 1

NOTE: To avoid any misunderstanding regarding the sizes and grades of trees, we make the following explanation: The 6 to 8 foot grade takes in trees that are 6 feet and over up to 8 feet, but does not include the 8 foot trees. The 8 to 10 foot grade takes in those that are 8 feet and over and under 10 feet, but not the 10 foot, and so on through all grades. For example, should you wish a tree 10 feet high and 1½ inches in diameter (or caliper) you must order the 10 to 12 foot tree; 1½ to 2 inch, as the 8 to 10 foot grade does not include the 1½ inch or 10 foot trees.

## Ash (Fraxinus)

	Each	Doz.	Per 100
Am. White or Green, 6 to 8 ft. __	1.50	15.00	
Am. White or Green, 8 to 10 ft. __	2.00	20.00	

## Birch (Betula)

White, 5 to 6 ft. __	1.75
White, 6 to 8 ft. __	2.00
White, 8 to 10 ft. __	2.50
Cut Leaf Weeping, 5 to 6 ft. __	3.00
Cut Leaf Weeping, 6 to 8 ft. __	4.00
Cut Leaf Weeping, 8 to 10 ft. __	5.00

## Box Elder (See Maple)

	Each	Doz.	Per 100
Catalpa			
Speciosa, 6 to 8 ft. -----	1.50		
Speciosa, 8 to 10 ft. -----	2.00		
Speciosa, 2 inch -----	4.00		
Bungeii, 1 yr. head -----	4.00		
Bungeii, 2 yr. head -----	5.00		

## Crab (Pyrus)

## Bechtel's Double Flowering

2-3 ft. -----	1.25
3-4 ft. -----	1.75
4-5 ft. -----	2.25
Hopa, Red Flowering	
2-3 ft. -----	1.50
3-4 ft. -----	2.00

## Elm (Ulmus)

For street planting, there is no tree that equals the Elm. It is a fairly rapid grower, hardy and healthy.

Am. White, 6 to 8 ft., $\frac{7}{8}$ to 1" --	1.00	11.00	85.00
Am. White, 8-10 ft., 1 to $1\frac{1}{4}$ " --	1.50	16.00	100.00
Am. White, 8-10 ft., $1\frac{1}{4}$ to $1\frac{1}{2}$ " --	1.75	18.00	
Am. White, $1\frac{1}{2}$ - $1\frac{3}{4}$ " -----	2.50	28.00	
Am. White, $1\frac{3}{4}$ -2" -----	3.50	40.00	
Am. White, 2- $2\frac{1}{4}$ " -----	5.00	58.00	
Am. White, $2\frac{1}{4}$ - $2\frac{1}{2}$ " -----	6.00	70.00	
Am. White, $2\frac{1}{2}$ - $2\frac{3}{4}$ " -----	8.00		
Moline Elm, 6 to 8 ft. -----	1.25	14.00	
Moline Elm, 8 to 10 ft. -----	1.50	16.00	
Moline Elm, $1\frac{1}{4}$ to $1\frac{1}{2}$ ft. -----	2.25	25.00	
Moline Elm, $1\frac{1}{2}$ to 2 ft. -----	3.50	40.00	
Moline Elm, 2 to $2\frac{1}{2}$ ft. -----	5.00	55.00	
Vase Elm, 6 to 8 ft. -----	1.25	14.00	
Vase Elm, 8 to 10 ft. -----	1.50	16.00	
Vase Elm, $1\frac{1}{4}$ to $1\frac{1}{2}$ ft. -----	2.25	25.00	
Vase Elm, $1\frac{1}{2}$ to 2 ft. -----	3.50	40.00	
Vase Elm, 2 to $2\frac{1}{2}$ ft. -----	5.00	55.00	
Chinese Elm, 6 to 8 ft. -----	1.50	16.00	
Chinese Elm, 8 to 10 ft. -----	2.00	22.00	
Chinese Elm, $1\frac{1}{4}$ to $1\frac{1}{2}$ " -----	2.50	28.00	
Chinese Elm, $1\frac{1}{2}$ to 2" -----	3.50	40.00	

Larger sizes of elms priced on application.

Camperdown Elm, 5-6 ft., Grafted \$5.00 each.

Our Chinese Elm are ULMUS PUMILA,  
the hardy variety.

Ginko (Salisburia) Maidenhair Tree, 6-8 ft., \$5.00

Hackberry, 6 to 8 ft., each ----- 2.50

## Horse Chestnut (Buckeye)

	Each	Doz.	Per 100
5 to 6 ft. -----	3.00		
6 to 8 ft. -----	5.00		

**Locust (Gleditsia)**

	Each	Doz.	Per 100
Honey Locust, 5 to 6 ft. -----	1.00		
Honey Locust, 6 to 8 ft. -----	1.50		
Black Locust, 6-8 ft. -----	1.00		
Black Locust, 8-10 ft. -----	1.50		
Globe Locust, 2 yr. head -----	5.00		

**Linden (Tilia)**

Am. Basswood, 6 to 8 ft. -----	2.00	20.00
Am. Basswood, 8 to 9 ft. -----	2.50	22.00
Am. Basswood, 9 to 10 ft. -----	3.50	
Am. Basswood, 2 to 2½" -----	5.00	

**Maple (Acer)**

Ash Leaf or Box Elder, 6-8 ft. --	1.00	10.00	75.00
Ash Leaf or Box Elder, 8-10 ft. --	1.50	15.00	
Ash Leaf or Box Elder, 1¼-1½" --	2.00	20.00	
Ash Leaf or Box Elder, 1½-2" --	3.50	38.00	

Ginnale, see Shrubs.

Rubrum (Scarlet Maple), 6-8 ft.	3.50	
Rubrum (Scarlet Maple), 8-10 ft.	5.00	
Silver or Soft Maple, 6-8 ft. ----	1.00	10.00
Silver or Soft Maple, 8-10 ft. ---	1.50	15.00
Silver or Soft Maple, 1¼-1½" --	2.00	20.00
Silver or Soft Maple, 1½-2" ----	3.00	
Silver or Soft Maple, 2-2½" -----	5.00	
Skinner's Cut Leaf, 6 to 8 ft. ---	2.00	
Skinner's Cut Leaf, 8 to 10 ft. --	2.50	

**Norway Maple**

Norway Maple, 6 to 8 ft. -----	1.75	18.00
Norway Maple, 8 to 10 ft. -----	2.00	22.00
Norway Maple, 1¼ to 1½" -----	2.50	28.00
Norway Maple, 1½ to 1¾" -----	3.50	38.00
Norway Maple, 1¾ to 2" -----	5.00	55.00

**Schweidler or Red Leaf Maple**

Schweidler Maple, 6 to 8 ft. -----	3.50	
Schweidler Maple, 8 to 10 ft. -----	4.50	
Schweidler Maple, 1¼-1½" -----	6.00	
Schweidler Maple, 1½-1¾" -----	8.00	

We have some very nice trees to offer this season, of both Norway and Schweidler Maple.

**Sugar or Hard Maple**

A nice lot of this splendid tree, not as rapid a grower as the Silver or Norway Maple. There is, however, nothing better when fully matured.

Sugar or Hard, 6 to 8 ft. -----	2.25	25.00
Sugar or Hard, 8 to 10 ft. -----	3.00	34.00
Sugar or Hard, 1½ inch -----	4.00	
Sugar or Hard, 2 inch -----	5.00	
Sugar or Hard, 2½ inch -----	7.50	

**Mulberry (Morus)**

Russian Mulberry, 5 to 6 ft. ---	1.00	11.00
Russian Mulberry, 6 to 8 ft. ---	1.50	16.00
Weeping Mulberry, 5 to 6 ft. stems		
1 yr. heads -----	3.00	*
2 yr. heads -----	4.00	

Mountain Ash (*Sorbus*)

	Each	Doz.	Per 100
European Mt. Ash, 5 to 6 ft. -----	1.50		
European Mt. Ash, 6 to 8 ft. -----	2.00		
European Mt. Ash, 8 to 9 ft. -----	3.00		

Oak (*Quercus*)

Burr Oak, 6 to 8 ft. -----	5.00
Pin Oak, 6 to 8 ft. -----	5.00
Red Oak, 6 to 8 ft. -----	5.00

Poplar (*Populus*)

Bolleana, 6 to 8 ft. -----	1.75	20.00
Bolleana, 8 to 10 ft. -----	2.25	25.00
Carolina, 6 to 8 ft. -----	1.00	10.00
Carolina, 8 to 10 ft. -----	1.50	15.00
Carolina, 1 $\frac{1}{4}$ to 1 $\frac{1}{2}$ in. -----	2.00	22.00
Carolina, 1 $\frac{1}{2}$ to 2 in. -----	3.00	34.00
Lombard, 6 to 8 ft. -----	1.25	14.00
Lombard, 8 to 10 ft. -----	1.75	18.00
Lombard, 1 $\frac{1}{2}$ to 1 $\frac{3}{4}$ inch -----	2.50	28.00
Lombard, 1 $\frac{3}{4}$ to 2 inch -----	3.00	33.00
Silver, 6 to 8 ft. -----	1.50	
Silver, 8 to 10 ft. -----	2.50	
Simoni, 6 to 8 ft. -----	1.50	
Volga, 6 to 8 ft. -----	1.25	
Volga, 8 to 10 ft. -----	1.50	

## Salisburia (See Ginko)

Sycamore (*Platanus*)

American, 6 to 8 ft. -----	3.00
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Thorn (*Crataegus*)

Coccinea, 3 to 4 ft. -----	2.00
Crus-Galli, 3 to 4 ft. -----	2.00
Pauls Dbl. Scarlet, 3 to 4 ft. -----	2.50

Tree of Heaven (*Alianthus*)

Glandulosa, 5 to 6 ft. -----	2.00
Glandulosa, 6 to 8 ft. -----	3.00

Willow (*Salix*)

Golden, 6 to 8 ft. -----	1.00	11.00
Golden, 8 to 10 ft. -----	1.50	16.00
Laurel Leaf, 6 to 8 ft. -----	1.25	14.00
Laurel Leaf, 8 to 10 ft. -----	1.75	20.00
Niobe Golden Weeping, 6 to 8 ft. -----	2.00	22.00
Niobe Golden Weeping, 8 to 10 ft. -----	2.50	28.00
Wisconsin Weeping, 6 to 8 ft. -----	1.50	16.00
Wisconsin Weeping, 8 to 10 ft. -----	2.00	22.00

## EVERGREENS

All our Evergreens are nursery grown and have been transplanted one or more times.

Many planters do not use the care necessary for success in handling evergreens and for this reason we do not make a free replacement on evergreen losses.

### Arbor Vitae (Thuya)

#### Dug WITHOUT a Ball of Dirt.

	Each	Doz.	Per 100
American, 10 to 12 in. -----	.35	3.50	28.00
American, 12 to 18 in. -----	.50	5.00	40.00
American, 18 to 24 in. -----	.75	7.50	
American, 2 to 3 ft. -----	1.25	12.50	

### Pine (Pinus)

#### Dug WITHOUT a Ball of Dirt.

Scotch Pine, 18 to 24 in. -----	1.00	11.00
Scotch Pine, 2 to 3 ft. -----	1.50	16.00
White Pine, 18 to 24 in. -----	1.50	16.00
White Pine, 2 to 3 ft. -----	2.50	28.00

### Spruce (Picea)

#### Dug WITHOUT a Ball of Dirt

Black Hills, 12 to 18 in. -----	1.00	11.00
Black Hills, 18 to 24 in. -----	1.50	15.00
Norway, 12 to 18 in. -----	.50	5.00
Norway, 18 to 24 in. -----	.75	8.00
Norway, 2 to 2½ ft. -----	1.25	14.00

### Evergreens dug with a solid ball of dirt and burlaped.

The following list of Evergreens are selected specimens and will be dug and delivered with a ball of dirt. Trees handled in this way and properly cared for are very sure to succeed.

	Each	Doz.	Per 100
<b>Arbor Vitae</b>			
American, 2 to 3 ft. -----	2.50		
American, 3 to 4 ft. -----	4.00		
American, 4 to 5 ft. -----	6.00		
Golden, 2 to 3 ft. -----	5.00		
Golden, 3 to 4 ft. -----	7.50		
Globe, 12 to 15 in. -----	2.00		
Globe, 15 to 18 in. -----	3.00		
Globe, 18 to 24 in. -----	4.00		
Pyramid, 2 to 2½ ft. -----	2.50		
Pyramid, 2½ to 3 ft. -----	3.25		
Pyramid, 3 to 4 ft. -----	4.25		
Pyramid, 4 to 4½ ft. -----	6.50		
Pyramid, 4½ to 5 ft. -----	8.00		
Siberian, 12 to 18 in. -----	2.00		
Siberian, 18 to 24 in. -----	3.00		
Siberian, 2 to 3 ft. -----	4.00		

## EVERGREENS (Continued)

## Fir

	Each	Doz.	Per 100
Balsam, 2 to 3 ft. -----	4.00		
Balsam, 3 to 4 ft. -----	6.00		
Concolor, 2 to 3 ft. -----	8.00		
Concolor, 3 to 4 ft. -----	10.00		
Douglas, 2 to 3 ft. -----	4.00		

## Juniper (Juniperus)

Cannarti, 2 to 2½ ft. -----	6.00
Cannarti, 3 to 4 ft. -----	7.00
Chinensis Pyramidalis, 2 to 3 ft. -----	3.50
Chinensis Pyramidalis, 3-3½ ft. -----	5.00
Chinensis Pyramidalis, 3½-4 ft. -----	7.00
Communis Aurea, 18 to 24 in. spread -----	6.00
Dundee, 2 to 3 ft. -----	4.00
Dundee, 3 to 4 ft. -----	5.00
Elegantissima, 2 to 2½ ft. -----	5.00
Elegantissima, 2½ to 3 ft. -----	7.00
Excelsa Stricta, 15 to 18 in. -----	3.00
Excelsa Stricta, 18 to 24 in. -----	4.00
Excelsa Stricta, 2 to 2½ ft. -----	5.00
Glauca, 2 to 3 ft. -----	5.00
Glauca, 3 to 4 ft. -----	7.00
Glauca, 4 to 5 ft. -----	12.00
Horizontalis, 2 to 3 ft. spread -----	5.00
Pfitzeriana, 18 to 24 in. -----	3.00
Pfitzeriana, 2 to 2½ ft. -----	4.00
Pfitzeriana, 2½ to 3 ft. -----	6.00
Pfitzeriana, 3 to 3½ ft. -----	8.00
Savin, 15 to 18 inch spread -----	2.50
Savin, 18 to 24 inch spread -----	3.50
Savin, 2 to 3 ft. -----	4.50
Scopulorum, 2 to 3 ft. -----	5.00
Scopulorum, 3 to 4 ft. -----	6.00
Tamariscifolia, 15 to 18 in. spread -----	4.50
Tamariscifolia, 18 to 24 in. spread -----	6.00
Virginiana, 2 to 3 ft. -----	4.00
Virginiana, 3 to 4 ft. -----	5.00
Virginiana, 4 to 5 ft. -----	6.00

## Pine (Pinus)

Austrian, 2 to 3 ft. -----	4.00
Austrian, 3 to 4 ft. -----	7.00
Mugho, (Dwarf) 12 to 15 in. -----	2.50
Mugho, (Dwarf) 15 to 18 in. -----	3.50
Mugho, (Dwarf) 18 to 24 in. -----	5.00
Resinosa (Red) 2 to 3 ft. -----	4.00
Scotch, 2 to 3 ft. -----	3.00
Scotch, 3 to 4 ft. -----	4.00
Scotch Pine, 4 to 5 ft. -----	5.00
White, 2 to 3 ft. -----	3.00
White, 3 to 4 ft. -----	5.00
White, 4 to 5 ft. -----	7.00

## Spruce (Picea)

Black Hills, 2 to 2½ ft. -----	2.50
Black Hills, 2½ to 3 ft. -----	3.00
Black Hills, 3 to 4 ft. -----	6.00

ANDURRA JUNIPER  
SAME PRICE AS SAVIN

## EVERGREENS (Continued)

The price of our Colorado Blue Spruce depends on color. The shiners cost more than the ordinary blue. Can furnish good trees as follows:

	Each	Doz.	Per 100
Colorado Blue, 2 to 2½ ft. -----	7.00		
Colorado Blue, 2½ to 3 ft. -----	12.00		
Colorado Blue, 3 to 4 ft. -----	18.00		

Extra select specimens, six feet and up in height, from \$6.00 to \$10 per foot, delivered.

Grafted Koster and Moerheimie Blue Spruce priced according to size and specimens selected. Priced from \$35.00 to \$100.00.

Colorado green, 2 to 3 ft. -----	5.00
Norway, 2 to 3 ft. -----	2.00
Norway, 3 to 4 ft. -----	3.00
Norway, 4 to 5 ft. -----	6.00

Tsuga, (Canadian Hemlock) 18- 24 in. -----	5.00
Tsuga, (Canadian Hemlock) 2 to 3 ft. -----	7.00

## Yew (Taxus)

Cuspidata (Jap. Yew) 18-24 in. -----	6.00
Cuspidata (Jap. Yew) 2 ft. -----	7.00
Cuspidata (Brevifolia) 12 in. -----	5.00
Cuspidata (Brevifolia) 15 in. -----	6.00
Pyramidal Hicksi, 2 to 3 ft. -----	8.00

## FLOWERING AND ORNAMENTAL SHRUBS

Prices given are for shrubs of the proper size for transplanting. Varieties vary in size and habit of growth. Some at 2 feet are as fully developed as others at 3 and 4 feet. Where extra heavy plants are wanted, add 25c to the price of each.

Aronia Arbutifolia, 2 to 3 ft. -----	1.00	11.00
Aronia Melanocarpa, 2 to 3 ft. -----	1.00	11.00
Acer, Ginnale, Sib. Maple, 2-3 ft. -----	1.00	11.00
Acer, Ginnale, Sib. Maple, 3-4 ft. -----	1.50	16.00
Acacia (Moss Locust) 2 to 3 ft. -----	1.00	11.00
Almond Dbl. Pink, 2 to 3 ft. -----	1.00	11.00
Almond Dbl. White, 2 to 3 ft. -----	1.00	11.00
Aralia Pentaphylla, 2 to 3 ft. -----	1.00	11.00
Aralia Spinosa, 3 to 4 ft. -----	1.50	16.00
Barberry Box, 12 to 15 in. -----	.50	5.50
Barberry (Japanese) Red, 12 to 15 in. -----	.50	5.50

There is nothing better for a low hedge than the Thunberg Barberry. It requires very little trimming, foliage is brilliant in the Fall and the red berries are attractive all Winter.

**FLOWERING AND ORNAMENTAL SHRUBS**  
(Continued)

		Each	Doz.	Per 100
Barberry (Japanese) Red, 15 to 18 in. -----		.75	7.50	
Barberry (Japanese) red, 18 to 24 in. -----		1.00	10.00	
Barberry Thunbergii, 12 to 15 in. -----		.25	2.50	18.00
Barberry Thunbergii, 15 to 18 in. -----		.35	3.50	25.00
Barberry Thunbergii, 18 to 24 in. -----		.50	5.00	35.00
Barberry Thunbergii, 2 ft. -----		.75	7.50	60.00
Beauty Bush ( <i>Kolkwitzia Amabilis</i> ) 18-24 in. -----		1.00		
Beauty Bush ( <i>Kolkwitzia Amabilis</i> ) 2-3 ft. -----		1.25		
Buckthorn (Common) 12-18 in. Trans. -----			3.00	20.00
Buckthorn (Common) 18-24 in. Trans. -----			3.50	25.00
Buckthorn (Common) 2-3 ft. -----		.50	5.00	40.00
Calycanthus Florida, 18-24 in. -----		1.25		
Chionanthus (White Fringe) 18-24 in. -----		2.00		

**Chokeberry (See Aronia)**

Clethra Alnifolia, 18-24 in. -----		1.25		
Cotoneaster Acutifolia, 12-18 in. -----		.40	4.00	30.00
Cotoneaster Acutifolia, 18-24 in. -----		.60	6.00	40.00
Cotoneaster Acutifolia, 2-3 ft. -----		.75	7.50	

**Cornus (Dogwood)**

Elegantissima, 2 to 3 ft. -----		1.25	14.00	
Lutea, 2 to 3 ft. (Yellow Bark) -----		.75	7.50	
Spaethii, 2 to 3 ft. -----		1.25	14.00	
Siberica, 2 to 3 ft. -----		.75	7.50	
Currant Alpine, 12 to 18 in. -----		.50	5.00	
Currant Alpine, 18 to 24 in. -----		.75	7.50	

**Cydonia (See Quince)**

**Deutzia**

Pride of Rochester, 2 to 3 ft. -----		1.00	11.00	
Gracilis, 18 to 24 in. -----		1.00	11.00	

**Euonymus (Strawberry Tree)**

Am. Burning Bush, 2 to 3 ft. -----		1.50	16.00	
Alatus, 18 to 24 in. -----		1.00	11.00	
Alatus, 2 to 3 ft. -----		1.25	14.00	
Alatus, 3 to 4 ft. -----		1.50	16.00	

**Eleagnus (Oleaster)**

Angustifolia, Russian Olive, 2 to 3 ft. -----		.75	7.50	
Angustifolia, Russian Olive, 3 to 4 ft. -----		1.00	11.00	

**Elder (Sambucus)**

Common, 2 to 3 ft. -----		.75	7.50	
Golden, 2 to 3 ft. -----		.75	7.50	
Golden, 3 to 4 ft. -----		1.00	11.00	
Red Berried, 2 to 3 ft. -----		1.00	10.00	
Cut Leaf, 2 to 3 ft. -----		.75	7.50	

**FLOWERING AND ORNAMENTAL SHRUBS**  
 (Continued)

**Forsythia (Golden Bell)**

	Each	Doz.	Per 100
Intermedia, 2 to 3 ft. -----	.75	7.50	
Suspensa, 2 to 3 ft. -----	1.00	11.00	

**Fringe (Smoke Tree)**

Fringe (Purple) 18 to 24 in. -----	1.00		
Fringe (Purple) 2 to 3 ft. -----	1.50		

**Hydrangea**

Arborescens, Grandiflora, 18 in. -----	.75	7.50	
Arborescens Grandiflora, XX -----	1.00	10.00	
Paniculata Grandiflora, 2-3 ft. -----	1.00	10.00	
Paniculata Grandiflora, XX -----	1.25	14.00	
Paniculata Grandiflora, Tree Form, No. 1 -----	2.50		

**Hazelnut**

Hazelnut (Common) 2-3 ft. -----	1.00		
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**Honeysuckle (Bush Lonicera)**

Bella Albida, (White) 2-3 ft. -----	.75	7.50	50.00
Bella Albida, (White) XX -----	1.00	11.00	65.00
Pink Tatarian, 2 to 3 ft. -----	.75	7.50	50.00
Pink Tatarian, XX -----	1.00	11.00	65.00
Grandiflora, 2-3 ft. -----	.75	7.50	50.00
Grandiflora, XX -----	1.00	11.00	65.00
Morrowi, 18-24 in. -----	.75	7.50	50.00
Morrowi, 2-3 ft. -----	1.00	11.00	65.00

**High Bush Cranberry**

High Bush Cranberry, 2-3 ft. -----	1.00	10.00	
High Bush Cranberry, 3-4 ft. -----	1.25	14.00	
High Bush Cranberry, American 2-3 ft. -----	1.00	10.00	

**Lilac (See Syringa)**

**Moss Locust (See Acacia)**

**Philadelphus (Commonly known as Syringa)**

Coronarius, 2-3 ft. -----	.75	7.50	50.00
Golden Leaf, 18-24 in. -----	1.50	16.00	
Grandiflora, 2-3 ft. -----	.75	7.50	50.00
Lemoine, 2-3 ft. -----	.75	7.50	
Virginal, 2 to 3 ft. -----	1.00	11.00	
Virginal, 3 to 4 ft. -----	1.25	14.00	

**Prunus (Ornamental Plums)**

Newport (Red Leaf) 2-3 ft. -----	1.00		
Newport (Red Leaf) 3-4 ft. -----	1.25		
Pissardi, 3-4 ft. -----	2.00		
Triloba, 2-3 ft. -----	1.00		
Triloba, 3-4 ft. -----	1.50		

## FLOWERING AND ORNAMENTAL SHRUBS (Continued)

### PRUNUS TRILOBA

This is more desirable than the Flowering Almond. It blooms at the same season. The flower is similar in appearance. It is a stronger grower and hardier.

	Each	Doz.	Per 100
Tomentosa-Nanking Cherry, 2-3 ft. -----	.75	7.50	
Tomentosa-Nanking Cherry, 3-4 ft. -----	1.00	11.00	

The *Prunus Tomentosa* is a new, hardy fruit bearing shrub from northern China. Fruit size and color of a small cherry, ripens in July and August. Fine for preserves, also for eating out of hand. Birds are specially fond of it. Should be planted in clumps on account of pollination.

### Privet (*Ligustrum*)

Amoor River North 12-18 in., 2 Canes -----	.20	2.00	15.00
Amoor River North 12-18 in., 3 Canes -----	.25	2.50	18.00
Amoor River North 18-24 in., 2 Canes -----	.25	2.50	18.00
Amoor River North 18-24 in., 3 Canes -----	.30	3.00	22.00
Amoor River North 2-3 ft., 4 Canes -----	.40	4.00	30.00
Regals, 18-24 in. -----	.50	5.00	38.00

### Quince

Quince Japan, 18-24 in. -----	1.25	14.00
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### Rhodotypos

Rhodotypos Kerroides, 2-3 ft. -----	1.00	11.00
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### Syringa (See *Philadelphus*)

### Russian Olive (See *Eleagnus*)

### Syringa (Commonly known as Lilacs)

Common Purple, 2-3 ft. -----	.75	7.50
Common Purple, 3-4 ft. -----	1.00	10.00
Common White, 2-3 ft. -----	1.00	10.00
Common White, 3-4 ft. -----	1.25	14.00
Japonica, 2-3 ft. -----	1.50	16.00
Japonica, 3-4 ft. -----	2.00	
Rothomagensis (Better than Per- sian) 2-3 ft. -----	1.00	10.00
Rothomagensis (Better than Per- sian) 3-4 ft. -----	1.25	14.00

### Named Varieties

Belle de Nancy (Dbl.), 2-3 ft. -----	1.50	16.00
Belle de Nancy (Dbl.), 3-4 ft. -----	2.00	

## FLOWERING AND ORNAMENTAL SHRUBS (Continued)

	Each	Doz.	Per 100
Chas. Joly, 2-3 ft. -----	1.50	16.00	
Chas. Joly, 3-4 ft. -----	2.00		
Chas. X (Single), 2-3 ft. -----	1.50	16.00	
Chas. X (Single), 3-4 ft. -----	2.00		
Ludwig Spaeth (Single), 2-3 ft. -----	1.50	16.00	
Ludwig Spaeth (Single), 3-4 ft. -----	2.00		
Marie le Graye (Single), 2-3 ft. -----	1.50	16.00	
Marie le Graye (Single), 3-4 ft. -----	2.00		
Mad. Cassimer Perier, 2-3 ft. -----	1.50	16.00	
Mad. Cassimer Perier, 3-4 ft. -----	2.00		
Mad. LeMoine (Dbl.), 2-3 ft. -----	1.50	16.00	
Mad. LeMoine (Dbl.), 3-4 ft. -----	2.00		
Pres. Grevey (Dbl.), 2-3 ft. -----	1.50	16.00	
Pres. Grevey (Dbl.), 3-4 ft. -----	2.00		
Villosa (Single), 2-3 ft. -----	1.00		10.00
Villosa (Single), 3-4 ft. -----	1.50		

### Smoke Tree (See Fringe)

### Snowball

Snowball Common, 2-3 ft. -----	1.00	11.00
Snowball Common, 3-4 ft. -----	1.50	16.00

### Spirea

Arguta, 2-3 ft. -----	1.00	11.00
Anthony Waterer, 12-18 in. -----	.75	8.00
Anthony Waterer, 18-24 in. -----	1.00	11.00
Billardi, 2-3 ft. -----	1.00	11.00
Bethlehemensis, 2-3 ft. -----	1.00	11.00
Collosa Alba, 15-18 in. -----	1.00	11.00
Frobelli, 12-18 in. -----	.75	8.00
Frobelli, 18-24 in. -----	1.00	11.00
Opulifolia, 2-3 ft. -----	.75	7.50
Opulifolia Aurea, 2-3 ft. -----	.75	7.50
Prunifolia, 2-3 ft. -----	1.00	11.00
Sorbifolia, 2-3 ft. -----	1.00	11.00
Thunbergi, 18-24 in. -----	1.00	11.00
Van Houttei, 2-3 ft. -----	.75	8.00
Van Houttei, 3-4 ft. -----	1.00	11.00
Van Houttei, XXX -----	1.50	16.00

The Van Houttei, while one of the oldest, is yet one of the most popular shrubs in the list. Is good for borders, hedges and single specimens.

### Snowberry (Symphoricarpos)

White, 2-3 ft. -----	.75	7.50	50.00
Red, 2-3 ft. -----	.75	7.50	50.00

### Sumac (Rhus)

Common, 2-3 ft. -----	.75	7.50
Staghorn, Typhina, 2-3 ft. -----	.75	7.50
Cut Leaf, 2-3 ft. -----	1.00	11.00

### Tamarix

Amurensis, 2-3 ft. -----	.75	7.50
Amurensis, 3-4 ft. -----	1.00	10.00

**FLOWERING AND ORNAMENTAL SHRUBS**  
(Continued)

**Viburnum**

	Each	Doz.	Per 100
Dentatum, 2-3 ft. -----	1.00	11.00	75.00
Lantana, 2-3 ft. -----	1.00	11.00	75.00
Opulus (See High Bush Cranberry)			
Opulus Sterilus (See Snowball)			
Lentago -----	1.00	10.00	

**Weigela (Diervilla)**

Eva Rathke, 18-24 in. -----	1.00	11.00
Eva Rathke, 2-3 ft. -----	1.25	14.00
Rosea, 2-3 ft. -----	1.00	11.00
Varigated Leaf, 2-3 ft. -----	1.00	

**Witch Hazel (Hamamelis)**

Virginica -----	1.00	11.00
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**CLIMBING VINES****(Good Strong Plants)****Ampelopsis (Ivy)**

Quinquefolia, Am. Ivy, 2 yr. -----	.75	8.00
Engelmanii, 2 yr. -----	.75	7.50
Engelmanii, 3 yr. -----	1.00	10.00
Veitchi (Boston Ivy) -----	1.00	11.00
Veitchi XX (Boston Ivy) -----	1.25	13.00
Aristolochia Sipho, Dutchman's Pipe -----	2.00	

**Bittersweet**

Celastrus Scandens -----	.75	7.50
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**Trumpet Flower**

Tecoma Radicans -----	1.00	11.00
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**Clematis 2 yr. No. 1**

Jackmanii, Purple -----	1.50	
Henryii, White -----	1.50	
Mad. Ed. Andre, Red -----	1.50	
Coccinea, Red -----	1.00	
Paniculata, White -----	1.00	
Paniculata, White, XX -----	1.25	
Virginiana, White -----	1.00	

**Lonicera (Honeysuckle Vine)**

Halls Japan -----	1.00	10.00
Scarlet Trumpet -----	.75	7.50
Matrimony Vine -----	.75	7.50
Myrtle (Vinca Minor) -----	.25	2.50

**Wisteria**

(Purple) -----	1.00	11.00
(Purple) XX -----	1.50	15.00
Silver Lace Vine -----	1.25	

## ROSES

### Strong Field Grown Plants

	Each	Doz.	Per 100
Price unless noted -----	1.00		11.00

The following are what are classed as Hybrid Perpetual roses. They bloom in June and if trimmed back after blossoming will make new growth and blossom some the second time.

American Beauty H. P. (Deep Pink)  
 Alfred Colomb H. P. (Crimson)  
 Baron Bonstetten H. P. (Dark Red)  
 Earl of Dufferin H. P. (Dark Red)  
 Frau Karl Druschki H. P. (White)  
 Gruss an Teplitz H. T. (Bright Scarlet Crimson)  
 Gen. Jacqueminot H. P. (Red)  
 Gen. Washington H. P. (Crimson)  
 J. B. Clark H. P. (Deep Scarlet)  
 Magna Charta H. P. (Pink)  
 Margaret Dickson H. P. (White)  
 M. P. Wilder H. P. (Cherry Red)  
 Paul Neyron H. P. (Pink)  
 Prince Cam. de Rohan H. P. (Dark Red)  
 Soliel de Or (Yellow) \$1.25  
 Ulrich Brunner H. P. (Bright Red)

### Miscellaneous

Baby Rambler (Crimson)  
 Baby Rambler (Pink)  
 Baby Rambler (White)  
 Harrison Yellow  
 Hugonis  
 Persian Yellow  
 Sweet Brier  
 Rubrifolia, red foliage  
 Dr. E. M. Mills, hardy shrub rose. Attractive foliage, fragrant bloom, primrose tinted white.

### Moss Roses

Blanch Moreau (White)  
 Crested Moss (Deep Pink)  
 Henry Martin (Red)  
 Salet (Light Rose)

### Climbing Roses

Baltimore Belle (Blush)  
 Climbing American Beauty (Pink)  
 Crimson Rambler (Red)  
 Dorothy Perkins (Pink)  
 Excelsa (Red)  
 Flower of Fairfield (Red)  
 Mary Wallace, large pink  
 Paul's Scarlet (Red)  
 Queen of Prairie (Pink)  
 Seven Sisters (Pink)  
 Setigera (Prairie Rose)  
 Tausendschoen (Pink)  
 White Dorothy Perkins  
 Wichuriana (Single White)  
 Yellow Rambler

## ROSES (Continued)

## Hybrid Rosa Rugosa

Amelia Gravereaux (Red)	
Blanch de Coubert (White)	
Belle Portwine (Pink)	
Conrad F. Meyer (Pink)	
F. J. Grootendorst (Red)	
Pink Grootendorst Rose	
Hansa (Red)	
Sir Thos. Lipton (White)	
Rosa Rugosa Rubra (Single Pink)	\$0.75 Each, \$8.00 Doz.

## HYBRID TEA ROSES

The Hybrid Tea Roses are not considered hardy in this latitude west of the Great Lakes. They are wonderful bloomers and in favorable locations and if given special care will often live through the winter.

Purchasers must take their own risk as to winter killing. We give no guarantee against that.

Each ----- \$1.25      Dozen ----- \$14.00

## Varieties

Betty Uprichard	Mrs. A. R. Barreclough
Crusader	Mrs. Aaron Ward
Dame Edith Helen	Mme. Butterfly
Etoile de Holland	Mme. Caroline Testout
Golden Dawn	Radiance
Kaiserine	Red Radiance
Lady Margaret Stewart	Souv de Claudius Pernet
Mrs. Chas. Bell	Sunburst
Mrs. E. P. Thom	Talisman

## PATENTED ROSES

There are many varieties of these patented roses on the market. The introducers have patents on these and control the price. We are listing only two but can furnish others at the introducers' price.

Blaze Red Climber ----- \$1.50  
Golden Climber ----- 2.00

## HARDY PERENNIALS

## Strong Field Grown Plants

	Each	Doz.	Per 100
Prices unless noted	.40	4.00	30.00

NOTE:—Those which have an (R) after them are especially adapted to Rockery Work.

Achillea (The Pearl)	Campanula 50c
Alyssum, Saxile Com.	Coreopsis
Aquilegia	Delphinium
Asclepias Tuberosa	Dianthus Caesius (R)
Aster	Digitalis
Astilbe 50c	Erinus Alpinus (R)
Bleeding Heart (Dielytra Eximia) 75c (R)	Forget-me-not (Myosotis) (R)
Bleeding Heart (Dielytra Spectabilis) 75c	Funkia 50c
Boltonia	Gaillardia
	Gypsophila Paniculata

## PERENNIALS (Continued)

Gypsophila Repens (R)	Poppy, Oriental 50c
Ground Catnip	Pyrethrum Hybridum
Grass Pink	Pyrethrum Ulignosum
Hardy Garden Pink	Plumbago
Helianthus	Ranunculus
Hemerocallis	Rudbeckia-Golden Glow
Heuchera Sanguinea (R)	Rudbeckia Purpurea
Hollyhock	Salvia
Houselick	Saponaria (R)
Liatris	Scabiosa
Lily of Valley Clumps	Sedum—6 Varieties (R)
Lily of Valley Pips 15c	Shasta Daisy
Linum Perenne (R)	Sweet Pea (Lathyrus)
Lobelia	Sweet William
Lupines, White, Blue	Thymus Lanuginosus (R)
Lychnis	Tunic Flower
Meehan Mallow, Red, Pink, White 50c	Trollius 50c
Monarda	Veronica
Maiden Pink	Viola (R)
Physostegia	Yucca Filamentosa
Platycodon	Yucca Variegated

## MEMORIAL DAISY: (Elder Daisy)

This is an improved strain of Hardy Daisy that blooms just when flowers are needed for Memorial Day. Of good size, on Single Stem, Fine for Cut Flowers.

## IRIS

	Each	Doz.	Per 100
Prices -----	.40	4.00	30.00

Is known under various names, (Fleur de Lis) (German Iris) (Liberty Iris) (Lilies). This is a very free bloomer, thrives in all soils and comes into bloom about Decoration Day and lasts for some time. The following are all distinct and choice varieties.

Augustina, Yellow and Bronze  
 Ambassaduer, Lavender and Bronze  
 Autumn King Blue, Blooms Spring and Fall  
 Celeste, Light Blue  
 Caprice, Rose Red  
 Florentina Alba, Nearly White  
 Her Majesty, Pink  
 Honorabelis, Yellow and Mahogany  
 Lent A. Williamson, Lavender and Violet  
 Lord of June, Light Blue Violet  
 Mad. Chereau, White edged Blue  
 Parasensis, Dark Blue  
 Perfection, Lavender, Deep Violet  
 Princess Beatrice, Light Lavender  
 Prairie Gold, Rich Yellow  
 Pumila, Low, Dark Blue, Early  
 Queen Caterena, Pink Lavender, fragrant  
 Rhein Nixe, White and Violet Blue  
 Sherwin Wright, Golden Yellow  
 Walhalla, early, Blue

## JAPAN IRIS

	Each	Doz.	Per 100
Prices -----	.75	7.50	50.00

Blooms later in the season than the other Iris.  
Thrives best in a moist location.

## SIBERIAN IRIS

Prices -----	.50	5.00
Purple, White.		

## HARDY LILIES

Prices, 50c each; \$5.00 per doz.

Regal	Canadense
Tigrinum single	Candidum
Tigrinum double	Superbum

Candidum must be planted in the Fall.

## PEONIES

(Good Strong Plants)

Prices unless noted -----	1.00	11.00	70.00
Mons. Jules Elie (Early Midseason			
Pink)			
Phelomele (Pink, Yellow Center)			
Therese (A Splendid Pink)			
Walter Faxon (Salmon Pink)			
Baroness Schroeder (White Shaded Pink) -----	1.50		
Couronne d' Or (Creamy White)			
Edulis Superba (Dark Pink)			
Eugenie Verdier (Light Pink)			
L Eclantante (Dark Red)			
Karl Rosenfield (Dark Velvety Red) -----	1.50		
Felix Crusse (Bright Red)			
Festiva Maxima (White)			
Mad. Lebon (Deep Pink)			
Perfection (Dark Pink)			
Pres. Taft (Very Fine Pink) ---	1.50		
Officinalis Rubra (Early Red) --	1.50		
Sarah Bernhard (Apple Blossom Pink) -----	2.00		
Double Peonies not named in White, Pink and Red -----	.75		

## PHLOX

(Strong Field Grown Plants)

Prices -----	.40	4.00	30.00
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## Varieties

- B. Compte (Dark Red)
- Beacon, (Cherry Red)
- Champs Elysee (Dark Purple)
- Comus, new (Clear Cherry Red)
- Eclaireur (Rosy Magenta)
- Enchantress (Highly Desired Pink)

**PHLOX (Continued)**

Fuerbrand (Cerise and Vermillion Flamed with Orange)  
 Gen. Van Heutz (Large Salmon, Red Eye)  
 La Vogue (Mauve, Carmine Eye)  
 Mrs. Jenkins (White)  
 Miss Lingard (White, Lilac Eye)  
 Pantheon (Pink)  
 Prof. Virchow (Orange Scarlet)  
 Richard Wallace (White, Pink Eye)  
 Ryndstrom (Deep Pink)  
 Reinlander (Salmon Pink)  
 Thor (Deep Salmon Pink)  
 Sublata Rose (Pink)  
 Sublata (White)  
 Von Hockberg (Deep Crimson)  
 Widar (Rosy Lilac)

**SUBLATA PHLOX**

This low growing or creeping Phlox blooms very early and is fine for borders or mass planting. Comes in three colors.

Pink or Rose Colored  
 White  
 Lavender

Price same as other Phlox.

**BULBS AND TUBERS**

All of the following must be dug in the fall before the ground freezes and be stored in a frost proof place.

**CANNAS**

	Each	Doz.	Per 100
Prices -----	.35	3.50	25.00
Florence Vaughan (Spotted), 3½ ft., Green Foliage			
Louisiana (Red), 6 ft., Green Foliage			
King Humbert (Red), 4 ft., Bronze Foliage			
Mrs. Alf. Conard (Pink), 4 ft. Green Foliage			
Mad. Crazy (Bright Scarlet), 3½ ft., Green Foliage			
Wyoming (Orange), 5 ft., Bronze Foliage			
Yellow King Humbert, 4½ ft., Green Foliage			

**DAHLIAS**

Mixed -----	.35	3.50
Cactus, Decorative, Show, Fancy and Pompon -----	.50	5.00

**GLADIOLUS**

Price named sorts -----	.35	3.50	25.00
Price Mixed -----	.15	1.50	12.00
America (Pink)	Le Marechal Foch (Light Pink)		
Anna Eberius (Purple)	Mrs. Frances King (Red)		
Crimson Glow	Panama (Pink)		
Giant Nymph (Pink)	Peace (White)		
Golden Measure (Yellow)	Rose Ash (Lavender Rose)		
Halley (Salmon)	Schwaban (Yellow)		
Henrich Kanzleister (Dark Red)	Sovereign (Large Deep Purple)		
Hereda (Mauve)	War (Deep Red)		

## HEDGES AND SCREENS

The following are suitable for hedges and screens.  
The larger sizes will be found elsewhere in the list.

	Doz.	Per 100
Barberry Thunbergi, 12-15 in. -----	2.50	18.00
Barberry Thunbergi, 15-18 in. -----	3.50	25.00
Barberry Thunbergi, 18-24 in. -----	5.00	35.00
Buckthorn common seedling, 12-18 in. ---	1.50	10.00
Buckthorn common seedling, 18-24 in. ---	2.00	15.00
Buckthorn common seedling, 2-3 ft. -----	3.50	25.00
Caragana Arborescens, 12-18 in. -----	1.50	10.00
Caragana Arborescens, 18-24 in. -----	2.00	15.00
Cotoneaster Acutifolia, 12-18 in. -----	4.00	30.00
Cotoneaster Acutifolia, 18-24 in. -----	6.00	40.00
Honeysuckle Pink Tartarian, 18-24 in. ---	4.50	35.00
Honeysuckle Pink Tartarian, 2-3 ft. -----		50.00
Honeysuckle White Tartarian, 18-24 in. --	4.50	35.00
Honeysuckle White Tartarian, 2-3 ft. ---		50.00
Honeysuckle Morrowi, 18-24 in. -----		50.00
Honeysuckle Morrowi, 2-3 ft. -----		75.00
Russian Mulberry seedlings, 18-24 in.---	1.50	10.00
Russian Mulberry seedlings, 2-3 ft. -----	3.00	20.00
Privet Amoor R. N., 2 canes, 12-18 in. ---	2.00	15.00
Privet Amoor R. N., 3 canes, 12-18 in. --	2.50	18.00
Privet Amoor R. N., 2 canes, 18-24 in. ---	2.50	18.00
Privet Amoor R. N., 3 canes, 18-24 in.---	3.00	22.00
Privet Amoor R. N., 4 canes & up, 2-3 ft.	4.00	30.00
Privet Regel, 15-18 in. -----	2.50	18.00
Rosa Rugosa Rubra, 18-24 in.-----	7.00	50.00
Russian Olive, 18-24 in. -----	3.50	25.00
Spirea Van Houttei, 18-24 in. -----		25.00
Spirea Van Houttei, 2-3 ft. -----		35.00

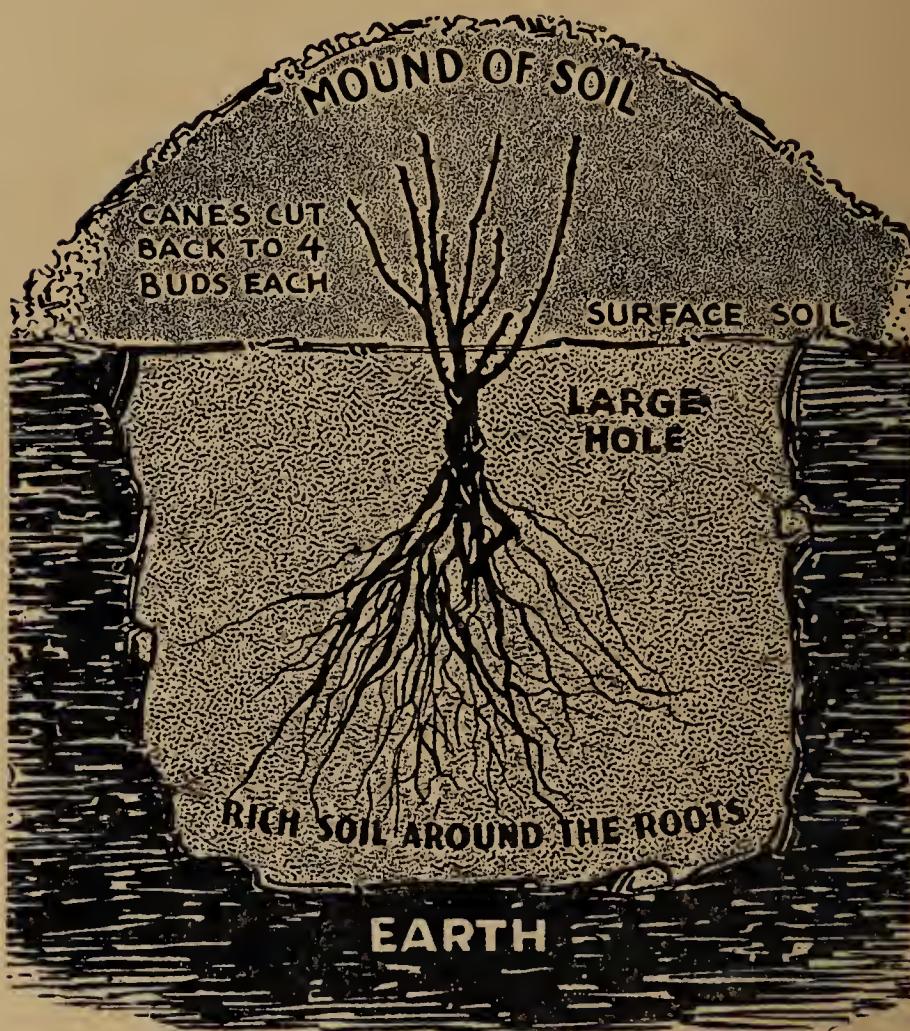
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**THE COE, CONVERSE & EDWARDS  
COMPANY GUARANTEE**

A free replacement will be made of any stock that is given proper planting and care, and fails to grow the first season after planting, EXCEPT EVERGREENS. Those will be replaced at half-price, provided we are notified of the loss by October 1st after delivery.

## HOW TO PLANT ROSES



The secret of success in planting roses is **First**, to cut back the tops severely; **Second**, to water the plants thoroughly; **Third**, to cover the newly set plants with a mound of soil.

Do not expose their roots to sun or wind, to dry out.

Prune all the canes so that not more than four buds remain on a cane. This is very important.

Put in the plant and half fill the hole with top-soil. Do not use manure. Tramp the soil down hard and pour in four gallons of water.

Next draw a mound of soil up over the bush, fully 6 to 10 inches high, thus burying the bush completely and protecting the canes from drying out before growth begins.

Allow mound of soil to remain until the new growth has pushed through it fully six inches, then hoe the mound down gradually.

When planting roses in the fall, mulch the mounds with straw or strawy manure after the first hard freeze.

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## SPECIAL INSTRUCTIONS TO OUR SALESMEN

Do not vary from the prices in this list and **sell only varieties that are listed.**

Do not make extravagant statements to obtain orders. It is always better to do more than we promise than to promise more than we can do.

Be sure all orders are dated and always leave an **Exact Duplicate** of the order as sent to us with the purchaser. The order and duplicate must agree to be legal.

Have the purchaser place his name and Post Office address in the proper place and you re-write the name **very plainly** at the bottom of the order and also sign your name as salesman.

It is very important that the **place of delivery, post office, R. F. D. or street number** is plainly written. Mistakes in any of these items often cause delay and extra expense at time of delivery.

Work your territory thoroughly, making the delivery at one point as large as possible.

Do not sell less than 6 trees or plants at dozen rates, or less than 50 at hundred rates.

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# Number of Trees or Plants to Set An Acre

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The following table shows the number of trees or plants required to fill an acre of ground when planted at the given distances apart—in feet:

3x1½	.....	9680
3½x2	.....	6222
3x4	.....	3630
3x5	.....	2904
3x7	.....	2074
4x2	.....	5445
4x4	.....	2722
4x5	.....	2178
8x6	.....	908
8x8	.....	680
10x10	.....	435
18x18	.....	134
20x20	.....	108
25x25	.....	69
30x30	.....	48

If this table does not give the distances you desire to plant, divide 43,560 the number of square feet in an acre, by the number of square feet each tree or plant will occupy.